

62 *Wholesale Price List*

Spring 1958

GLADIOLUS • DAHLIAS

MISCELLANEOUS SPRING BULBS

PERENNIALS

A. M. GROOTENDORST

WHOLESALE GROWER

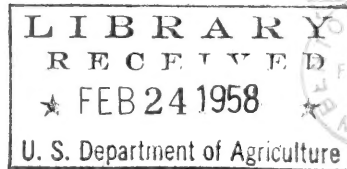
Mail Address: P. O. Box 123

BENTON HARBOR :: MICHIGAN

Home Farm and Office Located on U. S. 12

Three Miles East of Benton Harbor

Phones: Office WALnut 5-2535—Res.: WALnut 5-2466
YUkon 3-5856



FIRST CLASS MAIL

Librarian
U. S. Dept. of Agriculture
Washington 25, D. C.

Michigan Grown GLADIOLUS BULBS

For Outside Planting—Counter Sales or Mail Order Trade

In buying direct from the grower, you have the assurance of quality bulbs grown especially for the wholesale trade from young, vigorous stock. You are assured of high-crowned true-to-name bulbs, accurately graded, hand selected; clean and healthy—thrips free. These bulbs cannot fail to produce top grade flowers.

First size bulbs sell best over the counter. The second size is generally used for commercial cut-flower production. With irrigation, the third size will produce a very satisfactory flower.

If not familiar with the varieties listed, we recommend our Collections A, B, C or D, which we feature as an introductory offer to new customers.

If bulbs are ordered for counter trade, colored illustrations, planting instructions and newspaper mats will be furnished upon request.

Delivery can be made any time from Dec. 1st to May 15th; and you may be assured that every effort will be made to handle your order efficiently, promptly and to your entire satisfaction.

Dust with DDT for protection against insects. To prevent thrips infestation, we recommend dusting with 5% DDT once a week, starting when the plants are 6 inches high, until the flower spikes appear. Wettable DDT sprays may be used. Follow manufacturer's recommendations.

PRICE PER 1000

100 of a Kind at the 1000 rate. Less than 100, add 10%
Minimum quantity, 25 of a Kind

	No. 1 1½" up	No. 2 1¼"-1½"	No. 3 1"-1¼"		No. 1 1½" up	No. 2 1¼"-1½"	No. 3 1"-1¼"
Abu Hassan. A fine tall dark violet-purple...	30.00	\$26.00	\$18.00	Noweta Rose. A tall beautiful lavender-rose...	\$35.00	\$28.00	\$20.00
Bagdad. Smoky old rose shade, large flowers	30.00	22.00	15.00	Oklahoma. Superb smoky lilac with a buff throat. Ruffled...	40.00	30.00	20.00
Benjamin Britten. Deep mauve-lavender; tall straight spike	30.00	22.00	15.00	Orange Gold. Beautiful large orange	32.00	.....	16.00
Blue Beauty. Medium blue; darker at edge...	.....	32.00	24.00	Pactolus. Spectacular, deep apricot-cream with brilliant orange-red blotch...	35.00	28.00	20.00
Buckeye Bronze. Clear rosy bronze color, with slightly ruffled flowers	35.00	26.00	18.00	Palette. Deep scarlet, wide solid blue-violet brush in throat; a new and intriguing color	.....	25.00	18.00
Burma. Deep rose-red. Heavily ruffled	28.00	20.00	14.00	Picardy. Sensational shrimp-pink	.....	24.00	15.00
Clarence D. Fortnam. Beautiful blush-pink, opens 8 heavily ruffled florets	35.00	28.00	20.00	Purple Burma. Deep purple sport of Burma. Midseason	50.00	40.00	30.00
Col. W. C. Atkinson. A deep lavender. Strong, stiff stem. Most desirable	32.00	25.00	16.00	Purple Supreme. Tall bright purple	32.00	24.00	16.00
Crinkle Cream. A lovely light yellow color, heavily ruffled florets	30.00	22.00	15.00	Red Charm. A charming shade of bright red	32.00	24.00	16.00
Elizabeth the Queen. Soft rose-lavender, ruffled	28.00	22.00	14.00	Rosa Van Lima. Light pink, penciled throat; early	28.00	22.00	14.00
Elmer's Rose. Deep rose, heavily ruffled; opens 7 to 8 well placed blooms on a 20-bud spike	35.00	28.00	20.00	Rose Charm. Attractive rose with a cream throat. Good cut flower. Early	32.00	26.00	18.00
Ethel Cave Cole. Pure light pink, large and choice	30.00	22.00	15.00	Salman's Glory. Large creamy white, red blotch	28.00	22.00	14.00
Firebird. Earliest bright red	35.00	26.00	18.00	Salman's Sensation. Blue-violet with six or more florets open at a time. Very tall	.....	30.00	20.00
Florence Nightingale. A very fine white, slightly on creamy side	30.00	24.00	15.00	Sans Souci. Large and tall. Rich scarlet; good cut flower	32.00	24.00	16.00
Friendship. Soft light pink, cream throat. Good cut flower. Early	30.00	24.00	16.00	Sherwood. Beautiful purple, shading to a darker blotch, with 7 large flowers open	32.00	24.00	16.00
Gold Dust. A fine soft clear yellow. Early	28.00	20.00	12.00	Snow Princess. Milky white, light cream throat	25.00	18.00	12.00
Han Van Meegeren. Beautiful deep yellow; mid-season	30.00	22.00	15.00	Spic and Span. Tall ruffled deep pink, with salmon shadings	32.00	24.00	16.00
Harry Hopkins. Lovely burgundy color with purple shadings	30.00	22.00	15.00	Spotlight. Large deep yellow with small scarlet blotch in throat	.....	28.00	20.00
Hawkeye Red. Bright red with a darker blotch	.....	22.00	15.00	The Rajah. Ruffled reddish purple	35.00	26.00	18.00
Hopman's Glory. A fine sunflower-yellow	.....	22.00	15.00	Tivoli. Soft rose-pink, lighter in throat	.....	22.00	15.00
Jo Wagenaar. Deep carmine-red	30.00	22.00	15.00	Uhu. A first class orange smoky	30.00	22.00	15.00
J. V. Konynenburg. Vermilion-red, well placed flowers on tall stem	30.00	22.00	15.00	Valeria. Popular distinctive light red	32.00	.....	16.00
June Bells. Fine early white	28.00	22.00	14.00	White Goddess. Tall creamy white. Mid-season	35.00	.....	.....
King David. Large deep purple, garnet flush on lower petals. Ruffled	35.00	26.00	18.00	White Gold. Very large light cream blending to a golden throat	28.00	22.00	14.00
Lady Jane. Clear glistening cream, ruffled	28.00	22.00	15.00	Yellow Herald. Amber-yellow with carmine in throat	30.00	22.00	15.00
Lantana. An orange and yellow blend. Early	.....	22.00	15.00	EXHIBITION MIXED. Choice varieties	24.00	18.00	12.00
Lavender Lace. Heavily ruffled, pleasing shade of lavender	30.00	22.00	15.00				
Lavender Prince. A beautiful deep lavender	30.00	22.00	15.00				
Leeuwenhorst. Outstanding large light pink	30.00	22.00	15.00				
Leif Ericsson. Tall creamy white. Outstanding	32.00	25.00	.....			
Maid of Orleans. Perfect creamy white. Early	25.00	20.00	14.00				
Malay Chief. Tall dark maroon; nearly black	35.00	26.00	18.00				
Mansoor. Blood-red with velvety texture	28.00	22.00	14.00				
Margaret Beaton. Pure snow-white, red blotch	28.00	22.00	14.00				
Margaret Fulton. Clear rich dark salmon	25.00	18.00	12.00				
Modern Times. Old rose with small cream stripe on lower petal	30.00	22.00	15.00				
Morning Kiss. Tall growing white; lilac shading in throat	30.00	22.00	15.00				
Mother Fischer. Tall pure white with slight mark in throat	32.00	24.00	16.00				

Patented All-America Gladiolus Selections

Apple Blossom. Snowy white, a faint touch of cream in throat, edged rose-pink.

Caribbean. Blue-violet throat and a small cream spear.

Emperor. Regal purple, trimmed in ermine-white. Unusually vigorous, spikes consistently tall and straight.

Maytime. Deep pure pink, large white throat, lightly ruffled.

Royal Stewart. A clear light red, lightly ruffled.

Any of the above: 12 to 24 bulbs, 30c each; 25 to 49 bulbs, 27½c each; 50 or more bulbs, 25c each. To Retail at 50c each; \$5.00 per doz.

GLADIOLUS COLLECTIONS

COLLECTION A

100 each of 20 different varieties of our selection, in a wide range of colors, correctly labeled and carefully packed.
2000 large, first size bulbs, 1½" and up, for only \$54.00
Same collection in 2nd size, 1¼"-1½", only 40.00
Same collection in 3rd size, 1"-1¼" for only 28.00
Less 5% discount for more than one Collection of a size.

COLLECTION B

100 each of 10 different varieties of our selection, a representative collection of the best commercial varieties, correctly labeled and carefully packed.
1000 large, first size bulbs, 1½" and up, for only \$27.00
Same Collection in 2nd size, 1¼"-1½", for only 20.00
Same collection in 3rd size, 1"-1¼" for only 14.00
Less 5% discount for more than one Collection of a size.

COLLECTION C

50 each of 10 selected varieties, our choice, different colors, correctly labeled, carefully packed.
500 large, first size bulbs, 1½" and up, for only \$15.00
Same collection in 2nd size, 1¼"-1½", for only 11.00
Same collection in 3rd size, 1"-1¼", for only 8.00

COLLECTION D

100 each of 5 choice varieties, our selection, correctly labeled and carefully packed.
500 large, first size bulbs, 1½" and up, for only \$14.00
Same collection in 2nd size, 1¼"-1½", for only 10.00
Same collection in 3rd size, 1"-1¼", for only 7.50

LILIAM

(HARDY LILIES)

6 of a kind at dozen rate; 25 at 100 rate.

Auratum. (Gold Banded Lily). Large flowering.

White with gold band on each petal. Blooms in August.	Doz.	100
9"-10" circumference	Per case (140)	\$40.00..\$4.50 \$30.00
8"-9" circumference	Per case (200)	\$45.00.. 3.75 25.00

Henryi (The Golden Speciosum). Beautiful orange. August flowering. Tall grower.

9"-10" circumference	3.75	25.00
8"-9" circumference	3.00	20.00
7"-8" circumference	2.40	16.00

Maxwill. Tall red. Blooms in July. Blooming size. 2.50 18.00

Mid-Century Hybrids. A vigorous strain of upright flowering species, cup-shaped flowers. The colors vary from true golden yellow through shades of orange to mahogany-red. 4.50 30.00

Philippinense Formosanum. Pure white. Blooms August-September.

5"-6" circumference	3.60	24.00
4"-5" circumference	3.00	20.00
3"-4" circumference	2.20	15.00

Regale (Regal Lily). White, shading to yellow in the center. Fragrant; very hardy. Blooms in July.

10"-11" circumference	4.50	30.00
9"-10" circumference	3.75	25.00
8"-9" circumference	3.00	20.00
7"-8" circumference	2.40	16.00
6"-7" circumference	1.80	12.00
5"-6" circumference	1.20	8.00

Speciosum Album (White Speciosum). Snow-white with small golden green stripe through center of each petal. August flowering.

7"-8" circumference	6.00	40.00
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Speciosum Rubrum Magnificum. Rich ruby-carmine, margined white. Blooms August-September.

10"-11" circumference	Per case (100)	\$33.00.. 5.25 35.00
9"-10" circumference	Per case (140)	\$40.00.. 4.50 30.00
8"-9" circumference	Per case (200)	\$45.00.. 3.75 25.00
7"-8" circumference	Per case (250)	\$45.00.. 3.00 20.00

Tenuifolium. Brilliant scarlet-red. Blooms in June. Blooming size. 2.00 12.00

Tigrinum (Single Tiger Lily). Orange-red, spotted purple. Blooms in August.

7" circumference and up	3.20	22.00
6"-7" circumference	2.70	18.00

Tigrinum flore-pleno (Double Tiger Lily).

Attractive double form of Single Tiger Lily. Blooms in August.		
5"-6" circumference	2.40	16.00
4"-5" circumference	1.80	12.00

Umbellatum. Crimson. Blooms in June.

7" and up	3.20	22.00
6"-7"	2.70	18.00
5"-6"	2.00	14.00

Umbellatum, Fire King. NEW vivid scarlet. Free flowering, tall growing. Blooms June-July.

7" and up	6.50	45.00
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Umbellatum, Orange Triumph. Bright orange, good forcer, long lasting. Blooms in June-July.

6"-8" circumference	3.00	20.00
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SPECIAL PACKAGING FOR COUNTER SALE

Any of these Lily bulbs can be obtained individually packed in polyethylene bags and labeled, at a charge of 3c each. We recommend this if bulbs are purchased for counter sales.



To meet the demand of the trade for a packaged unit of the 4 most popular Lilies, we are introducing this box. It contains one large, blooming size bulb each of AURATUM, REGAL, SPECIOSUM RUBRUM, and HENRYI Lilies. Each bulb is labeled and poly-bagged. A colorful box which can not fail to catch your customer's attention.

Price per case (20 boxes), \$17.50.
One-half case (10 boxes), \$9.00.
Suggested Retail price, \$1.75.

NEW HYBRID LILIES

(Originator's Stock)

Delivery up to May 1st. Doz. 100

Bellingham Hybrids. A lovely strain of tall and graceful garden Lilies. Will grow up to 6 feet tall, bearing dozens of recurved, long lasting flowers. Color range runs from clear yellow through yellow-orange to bright orange-red. \$5.00 \$35.00

Croesus. Tall, upright flowering. Goblet-shaped golden yellow flowers of good substance; long lasting. Vigorous, hardy, free flowering; disease resistant. 5.00 35.00

Enchantment. Most beautiful new hybrid. Many large, cup-shaped, upright flowers of intense, blazing nasturtium-red. Late June, early July flowering; unusually long-lasting. 5.00 35.00

Golden Chalice. Colors vary from clear lemon-yellow through to rich warm shades of gold and apricot-orange. Exceptional vigor; grows 2½ to 4 feet in height. June flowering. 5.00 35.00

Harmony. An early flowering, brilliant orange Mid-Century Hybrid. Fine for cutting and large flower arrangements. Also recommended for forcing. 5.00 35.00

Tangelo. A fine outward-facing vivid orange. Star-shaped flowers. A beautiful Lily. 5.00 35.00

SPECIAL TRIAL COLLECTION:

6 each of the above 6 new Lilies (\$15.00 value),
36 bulbs in all for only \$14.00

Minimum order \$5.00—3% discount for cash orders amounting to \$10.00 or more.

FAST SELLING, HIGHEST QUALITY "SURE TO BLOOM" PACKAGED BULBS AND PLANTS

A selection of proven, fast-selling packaged items—each attractively pictured in eye-appealing full color.

SPECIAL COMBINATION TRIAL OFFER

Are you skeptical about selling packaged merchandise?

In order to give you the opportunity to try this modern method of merchandising, we offer this low cost combination of packaged bulbs.

One case 20 "Pick-Up" Gladiolus boxes, 12 No. 1 per box . . . Value \$9.00
One-half case 10 DELUXE Gladiolus boxes, 25 No. 1 per box . . Value 7.50

One-half case 10 Large Flowering Dahlia boxes, 6 per box . . Value \$10.50

One-half case 10 Pompon and Miniature Dahlia boxes, 6 each . . Value 10.00

One-half case 12 Begonia boxes 2" up. (See page 1) Value 12.50

Regular price \$49.50 Special Combination offer . . \$47.00

All packaged bulbs are of the same dependable quality as offered in bulk.

GIANT PRIZE-WINNING DAHLIA DISPLAY CASE

25 Each of Six Choice Varieties

This attractive display case has 6 compartments. Each division contains 25 giant flowering Dahlia tubers, six different colors: red, white, pink, yellow, lavender and autumn shade shown on display panel. Each tuber individually packed in polyethylene, labeled with name and planting instructions.

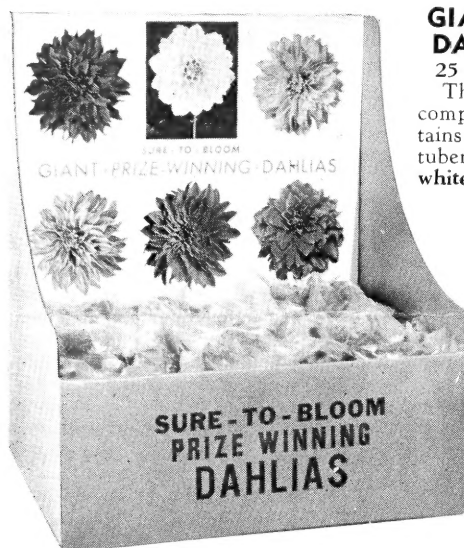
Size of case, 19"x15½".
Over-all height, 22".

20c per tuber.

This display case with 150 choice Dahlias, \$30.00.

FILL-INS any color 20c each (minimum 10 of a kind.)

Suggested retail price:
39c each; 6 for \$2.00



PACKAGED POMPON and MINIATURE DAHLIAS

These have a particular appeal to the gardener for their neat habit of growth—abundance of flowers—ease of use in flower arrangements—brilliant colors and hues.

Your garden-minded customers can not resist its appeal.

Six different colored varieties are packed in this exquisite gift box. Each tuber is separately labeled to color and poly-bagged to assure the peak of freshness at planting time.



Size 8"x5½"x2"

\$1.00 per box.

Packed 20 boxes
per case for only
\$20.00.

One-half case (10
boxes) for only
\$10.00.

Suggested retail
price: \$1.95 each.

FINE PEONIES

The following named varieties are offered specially wrapped with colored illustration shown at left, in both 3-5 eye and 2-3 eye sizes. Available in display cases, 30 packages per case. Minimum 5 of a kind.

Strong, healthy divisions from young plants.

Price Includes Wrapping

	2-3 eyes	3-5 eyes
Felix Crousse. Red	\$0.40	\$0.50
Frances Willard. White . . . . .	.45	.55
Sarah Bernhardt. Pink . . . . .	.40	.50
Mme. Ducl. Pink . . . . .	.40	.50
Karl Rosenfield. Red . . . . .	.45	.55
Primevere. Closest to yellow . . . . .	.65	.75
Surugu. Red Japanese, yellow center . . . . .	.60	.70

THESE EXCITING HYBRID DAYLILIES

When your customer spots the beautiful colored pictures on this new display case and on each package, the urge to buy will be well nigh irresistible.

One large, SURE-TO-BLOOM, field-grown, HYBRID DAYLILY per package. Wrapped in damp sphagnum moss for long lasting freshness.

The display case contains 6 each of these six wonderfully different kinds:

Gold Lemon-Yellow
Dark Red Luscious Pink
Copper Deep Rose

33 1/3c per package.



36 individually wrapped plants in all, for only \$12.00.

Suggested Retail Price:

\$0.69 each 3 for \$2.00 6 for \$3.75

Refills can be ordered by number appearing on each illustration for \$4.00 per dozen (not less than 6 of a number, please).

PACKAGED DAHLIA TUBERS

A beautiful "self selling" colorful box of 6 Magnificent Large Flowering Dahlias—each a different color. All individually labeled to color and packed in polyethylene for enduring freshness. The most popular Large Flowering Dahlias are selected for this box. Complete planting directions on each box.

\$1.00 per box
per case of 20.

Packed 20 boxes per
case, for only \$20.00.

½ case (10 boxes),
for only \$10.50.

Suggested retail price:
\$2.00 each.



Size 10"x7½"x2"

Unnamed Double Peonies to Color

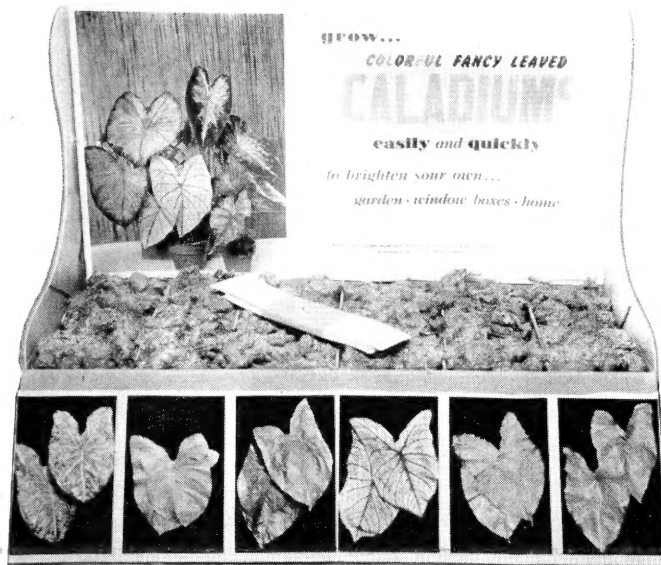
	3-5 EYES		2-3 EYES	
	10 rate	100 rate	10 rate	100 rate
Red Varieties . . .	\$0.45	\$0.40	\$0.35	\$0.30
Pink Varieties . . .	.40	.35	.30	.25
White Varieties . .	.40	.35	.30	.25
Orchid Varieties . .	.40	.35	.30	.25
Cream Varieties . .	.40	.35	.30	.25
Mixed Colors . . .	.35	.30	.25	.20

5 to 24 at 10 rate; 25 or more at 100 rate.

Please add 10c each for individually packed in colorful container for counter trade.



New! Colorful Fancy-Leaved Caladium Display Cases



17 1/2c Per Bulb

40 each of 6 colors per case, No. 1 size bulbs, 1 1/2"-2 1/2", 240 bulbs in all for only \$42.00.

Suggested retail price, 35c each; 3 for 98c; 6 for \$1.89.

- Beautifully illustrated in full color
- Increase your sales—please your customers
- Sell them for pot plants—window boxes—patio planters—outdoor beds and borders
- Saves you time—customers can serve themselves—planting directions included in case
- Saves you space—shipping carton is easily set up into display unit
- Contains the 6 most popular colors



16 2/3c Per Bulb

A slightly smaller display case—contains 25 each of 6 varieties. No. 1 size bulbs, 1 1/2"-2 1/2", 150 in all for only \$25.00.

Suggested retail price, 35c each; 3 for 98c; 6 for \$1.89.

ECONOMY BAG OF 25 LARGE FLOWERING GLADIOLUS BULBS

This Rainbow mixture is carefully selected for proper color blending and highly recommended for garden display as well as for cut flowers. A beautiful picture and complete planting directions on each unit.

65c per bag.

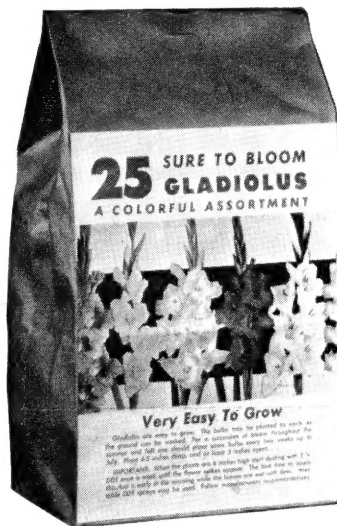
- A** Fancy, first-sized bulbs, measuring 1 1/2" diam. and over, 25 bulbs per bag, packed 20 bags per case, 500 bulbs for \$13.00.

Suggested retail price: \$1.19 per bag; 2 for \$2.25.

50c per bag.

- B** Second sized bulbs, 1 1/4"-1 1/2" diam., packed 25 bags of 25 bulbs (625 bulbs in all) per case, \$12.50.

Suggested retail price: \$1.00 per bag; 3 for \$2.75.



"PICK-UP" GLADIOLUS BOX

A fancy "pick-up" gift box, designed specially for the modern Garden Store. This colorful box, with a window showing the bulbs and with a handle to carry it away, will sell itself.

Your Choice of Two Different Boxes:

45c per box.

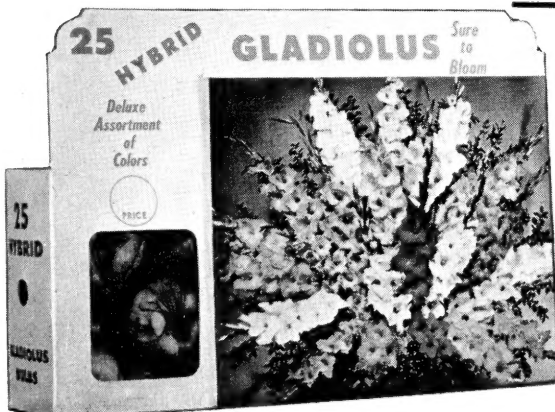
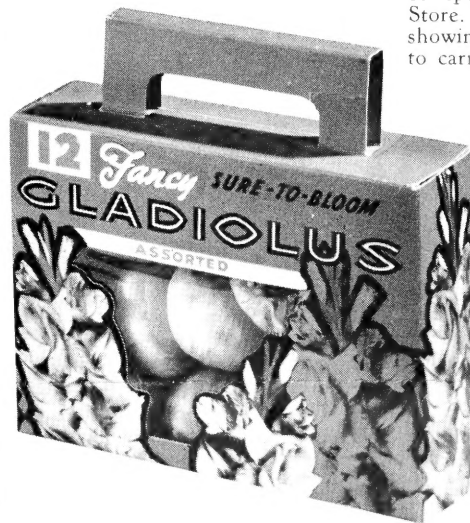
- A** 1 doz. bulbs per box, 1 each of 12 different varieties, no two alike, fancy 1 1/2" diam. and up, packed 20 boxes per case for only \$9.00.

Suggested retail price 89c each.

55c per box.

- B** 25 bulbs per box, in a beautiful color mixture, No. 2 size (1 1/4"-1 1/2" diam.) packed 20 boxes per case, \$11.00.

Suggested retail price, \$1.00.



DELUXE GLADIOLUS BOX

Size 10 3/4"x2 1/4"x4 1/2", front display panel 7 1/2" high.

Here is a box which we believe is the ideal package for those who desire to offer the finest color collection in Gladiolus.

A most colorful package offered for counter trade, containing a deluxe assortment of 25 large flowering Gladiolus. The bulbs are visible through a window, for customer's inspection.

This package, assortment of 25 large, healthy bulbs, attractively displayed, will sell itself!

Box is well vented to keep the bulbs in perfect condition. Complete planting instructions are shown on the reverse side of the box.

75c per box.

20 boxes of 25 bulbs each,
price per case\$15.00

Suggested retail price, \$1.49.

Minimum order \$5.00—3% discount for cash orders amounting to \$10.00 or more.

Large Flowering DAHLIAS

6 of a kind at dozen rate; 25 of a kind at 100 rate

Dec.—Decorative. C—Cactus. SC—Semi-Cactus. Ball—Ball or show type.

	Doz.	100
A. D. Livoni. (Ball.) Popular pink; profuse bloomer	\$1.80	\$12.00
All-American. (C.) Mulberry-rose, suffused salmon, with yellow at petal base	5.00	35.00
Ambassador Van Kleffens. (Dec.) Fine blend of orange shades	4.50	30.00
Arthur Godfrey. (Dec.) Flame-red with orange-buff shadings.		
Very large flower	5.00	35.00
Autumn Giant. (Dec.) Fine autumn shade; large	2.70	18.00
Avalon. (Dec.) Beautiful clear yellow. An old favorite	1.80	12.00
Blue Rose. (Dec.) Beautiful soft luminous lavender-pink	4.50	30.00
Bonnie K. (SC.) Orange-buff with white tips	4.50	30.00
Brother Justinus. (SC.) Orange-yellow, free flowering; fine cut flower	4.50	30.00
Carl G. Dahl. (Dec.) Amber with golden sheen	3.75	25.00
Casper Ludwig's Memory. (C.) Dark velvety red		Sold Out
Chataqua Giant. (Dec.) Extra large orange-buff with bronze shadings; perfect form	3.75	25.00
Clara Carder. (Dec.) Cyclamen-pink	3.00	20.00
Clara Hook. (C.) Golden yellow		Sold Out
Commando. (Dec.) Excellent deep lavender	2.70	18.00
D Day. (Dec.) Outstanding medium sized pure pink; fine for cutting	3.00	20.00
Deep Velvet. (Dec.) Deep carmine, overlaid with oxblood-red	3.75	25.00
Delwood Glorious. (Dec.) A large watermelon-pink	4.50	30.00
Exquisite. (Dec.) White with lavender blend		Sold Out
Firegleam. (C.) Blend of yellow and orange	5.00	35.00
Five Star General. (Dec.) Large; light amaranth-pink with soft yellow tips	4.50	30.00
Florist's Beauty. (Dec.) Deep red with white tips; curved petals	3.00	20.00
Gallant Fox. (Dec.) Popular brilliant dark red; heat resistant	2.20	15.00
Gay. (Dec.) Clear yellow	3.75	25.00
Golden Leader. (Dec.) Excellent golden yellow	3.75	25.00
Golden Treasure. (Dec.) Fine, golden autumn shade; perfect for cutting	3.75	25.00
House of Orange. (Dec.) Attractive pure orange of good substance. Early and free flowering novelty	5.25	35.00
Jane Cowl. (Dec.) Bronzy buff and old gold. Superb		Sold Out
Jean Kerr. (Ball.) Medium sized white. Popular cut flower	2.20	15.00
Jeannette. (Dec.) Pansy-purple with white tips	3.75	25.00
Jersey's Beauty. (Dec.) Real rose-pink; best commercial cut flower	3.00	20.00
J. Marion. (Ball.) Deep red, extra large	2.70	18.00
Juanita. (C.) Dark red, almost maroon. One of the finest show Dahlias	4.50	30.00
Laura B. (SC.) Pink with yellow center	4.50	30.00
Leah Pearl. (Dec.) Blend of shell-pink and cream	3.00	20.00
Lois Walcher. (Dec.) Brilliant purple, tipped white		Sold Out
Margaret Rose. (C.) Rose-pink with yellow center	3.75	25.00
Margraten. (SC.) Pure white novelty; excellent cut flower		Sold Out
Marie. (Dec.) Light rose-pink, with yellow reflex	3.00	20.00
Marshall's Pink. (Dec.) Deep pink	3.75	25.00
Michigan White. (SC.) Perfectly shaped white flowers on long strong stems	3.75	25.00
Miss Rose Fletcher. (SC.) Pink and cream	3.75	25.00
Mrs. E. J. (C.) Delicate pink with cream center	4.50	30.00
Mrs. Geo. Le Boutillier. (Dec.) Large carmine-red		Sold Out
Mrs. Hester Pape. (Dec.) Huge reddish purple; tall		Sold Out
Mrs. I. De Ver Warner. (Dec.) Favorite orchid-lavender for garden use	2.70	18.00
Nicky K. (SC.) Brilliant scarlet; medium height	3.75	25.00
Oakleigh Champion. (C.) Burnt orange and soft pink; lemon shadings at base	3.75	25.00
Orfeo. (C.) Velvety purple	3.75	25.00
Pearl Harbor. (Dec.) Large lavender, variegated with purple	3.75	25.00
Pioneer. (C.) Bright yellow	4.50	30.00
Pride of Holland. (C.) Deep rose-pink	3.75	25.00
Purity. (SC.) Pure white, medium sized flowers; fine for cutting		Sold Out
Red and White. (Dec.) Red and white border		Sold Out
Rose Glory. (Dec.) Lovely deep rose-lavender	3.00	20.00
Rosy Dawn. (Ball.) Light blend of rose-red and yellow	3.00	20.00
Rosy Morn. (Dec.) Early rose-pink, blooms till late frost	4.50	30.00
Royal Pennant. (Dec.) Royal purple, extra large		Sold Out
Rudolph Motznik. (Dec.) Blend of lavender and pink	3.00	20.00
Sagamore. (Dec.) Apricot-buff	3.75	25.00
Sanhican's Monarch. (Dec.) Beautiful bright rose-red, with lighter edges; good propagator		Sold Out
Scarlet Leader. (SC.) Finest scarlet cut-flower variety		Sold Out
Sherwood's Peach. (Dec.) Large; rich peach with light gold, autumn and apricot shadings	3.75	25.00

	Doz.	100
Silver Meteor. (Dec.) Lavender with silver shading		Sold Out
Snowdrift. (Dec.) Pure crisp white. Formal	3.00	20.00
Son of Satan. (C.) Very large, bright scarlet; fine for cutting	5.00	35.00
Stellaette. (Dec.) Deep velvety red		Sold Out
The Cardinal. (C.) Bright cardinal-red; large flower	3.75	25.00
The Commodore. (Dec.) Bright lemon-yellow		Sold Out
The Real Glory. (Dec.) Excellent white crisp formal		Sold Out
Thomas A. Edison. (Dec.) Gorgeous deep royal purple		Sold Out
Tornado. (C.) Large, orange-red		Sold Out
Virginia Rute. (SC.) Deep velvety maroon; long stems	4.50	30.00
White Wonder. (Dec.) Large pure white	3.00	20.00
Zero. (Dec.) White with lavender tint, changing to pure white		Sold Out
Mixed Colors and Types	1.80	12.00

SUPERB DAHLIA NOVELTY COLLECTION

You will be thrilled with this superb collection of six prize winning Dahlias. All are of recent introduction and excellent for a colorful flower arrangement as well as for exhibition purposes.

Ambassador Van Kleffens. (FD.) A most unusual and pleasing blend of orange shades. Medium sized flowers of excellent substance.

Juanita. (C.) Dark red, almost maroon. One of the finest show Dahlias.

Arabesque. (Min. StC.) Sulphur-yellow; very attractive.

Rocquencourt. (Min. Dec.) Clear orange; low bush.

Zonnegoud. (Sungold.) (Pom.) Outstanding bronze-yellow.

Framboosje. (Raspberry.) (Pom.) One of the best red Pompons.

12 each of the above 6 varieties, value \$19.05, SPECIAL for\$17.00

6 each of the above 6 varieties, value \$ 9.53, SPECIAL for 8.50

Each tuber individually labeled with planting directions, in polyethylene bags.

SPECIAL WRAPPING FOR COUNTER SALE

To prevent tubers drying out or getting mixed in your bins, we are prepared to pack each individual tuber of any of the listed varieties in polyethylene bags, sealed with a colorful label, showing the name of the variety with complete growing instructions, for only 3c per tuber additional.

POMPON and MINIATURE DAHLIAS

(Min.)—Miniature type (3"-4" diameter).

All other varieties are Pompons, less than 3" diam.

	Doz.	100
Amber Queen. Beautiful shade of amber	\$2.20	\$15.00
Annabelle. Clear pink	2.20	15.00
Arabesque. (Min.) Sulphur-yellow	2.70	18.00
Bo-Bo. (Min.) Bright primrose-yellow, suffused rose-red	2.20	15.00
Bronze Beauty. Bright buff, deepening to rich bronze	2.20	15.00
Buckeye Baby. (Min.) Gold-buff, lightly shaded red on reverse	2.20	15.00
Challenge. Red with white tips	2.20	15.00
Coral Blend. (Min.) Coral-pink and citron-yellow blend	2.20	15.00
Edith Mueller. Gold and orange-red	2.20	15.00
Fairy. (Min.) Blend of lavender and buff	2.20	15.00
Framboosje. One of the best red pompons	2.70	18.00
Gertrude. Good crimson-red	2.20	15.00
Golden Queen. Deep golden yellow		Sold Out
Gruss Aus Wien. Red with white markings	2.20	15.00
Ike. (Min.) Blood-red; profuse bloomer	2.20	15.00
Indian Chief. Wine-red with white tips	2.20	15.00
Joe Fette. Pure white		Sold Out
L'Innocence. Pure white Pompon	2.20	15.00
Little Buddy. (Min.) Bright canary-yellow; ball type	3.00	20.00
Little Dorothy. Cream and pink blends	2.20	15.00
Little Wisteria. (Min.) Lavender	2.20	15.00
McKay's Purity. Very fine white	2.20	15.00
Mary Munns. Fine pure lavender	2.20	15.00
Morning Mist. White overlaid with rosy lavender	2.20	15.00
Raleigh. (Min.) Beautiful salmon-pink	2.20	15.00
Red Head. (Min.) Orange-scarlet	2.20	15.00
Rocquencourt. (Min.) Clear orange; low bush	2.70	18.00
Rosa Wilmouth. Fine rosy La-France-pink		Sold Out
Rothrout. Fine bright red	2.20	15.00
Snowclad. Fine pure white; good stems	2.70	18.00

Minimum order \$5.00—3% discount for cash orders amounting to \$10.00 or more.

P.O. BOX 123 BENTON HARBOR, MICHIGAN

ORDER NO.

DATE _____ 195_____

PLEASE WRITE OR PRINT PLAINLY

SHIP TO:**Firm Name**

Mr.

Mrs.

**Street, P. O. Box
or Rural Delivery**

City _____ Zone _____ State _____

Express Office [If different
from P. O.]

Ship by _____
(Parcel Post, Express, Truck or R. R. Freight)

When _____

IF OUT OF VARIETY ORDERED, MAY
WE SUPPLY EQUAL OR BETTER IN
NEAREST SIZE OR COLOR ?

□

YES

7

NO

We give no warranty, expressed or implied, as to the description, productiveness, or on any other matter, of bulbs or plants and will not be in any way responsible for crop

[illegible]

SPECIAL INSTRUCTIONS:

TOTAL

LESS DISCOUNT . . .

NET AMOUNT . . .

IF BY PARCEL POST,
Add 10% of net amount,
excess will be refunded

GRAND TOTAL . . .

For additional space, use other side

THANK YOU

POMPON and MINIATURE DAHLIAS (Continued)

	Doz.	100
Snow Princess. (Min.) Single white, yellow center	\$3.00	\$20.00
Sylvia. (Min.) Fine scarlet-red; free flowering	2.20	15.00
White Fawn. (Min.) Waxy white 3" blooms; popular cut flower	1.80	12.00
Yellow Gem. Finest deep yellow	Sold Out	
Yellow Kitten. (Min.) Pure yellow	2.20	15.00
Youlette. Fine light bronze-yellow	2.20	15.00
Zonnegoud. Outstanding bronze-yellow	2.70	18.00
Pompon and Miniature Mixture	1.80	12.00

Special POMPON and MINIATURE Collection

Six each of six varieties of Pompon and Miniature Dahlias of our selection—36 tubers in all—separately labeled, for only \$6.00.

DWARF BEDDING DAHLIAS

This interesting group of Dahlias has remarkable value for garden planting and home decoration. The plants form compact bushes, seldom more than 2 feet high. They begin blooming when a foot high and flower constantly from early summer until frost. We offer an excellent mixture of single, semi-double and double types in dazzling colors.

\$1.20 per doz. \$8.00 per 100 \$75.00 per 1000

MISCELLANEOUS BULBS

Minimum quantity, 6 of a kind at dozen rate; 25 of a kind at 100 rate; 250 at 1000 rate.

Acidanthera

(Fragrant Abyssinian Gladiolus) Doz. 100

Bicolor Murielae. The white flowers with purple blotch have a distinctive fragrance. Easily grown, produces bulblets like Gladiolus and is a good propagator. (Per 1000, \$30.00)....\$0.75 \$4.00

Bletilla (Hardy Orchid) Doz. 100

Hyacinthina. 6 to 8 dainty orchid colored flowers on a stem about 12 to 15 inches tall. Easily forced\$3.00 \$20.00

Caladiums

Caladium esculentum (Elephant's Ear). Doz. 100
9"-11" circumference\$2.70 \$18.00
7"-9" circumference1.80 12.00

Fancy Leaved Caladium. Rich ornamental leaves, marbled, veined and striped with white, pink and dark red. In separate named varieties or a Rainbow Mixture of all colors. Should be stored in warm place. Color pictures available.

Jumbo. 2½"-3½" diam. 3.75 25.00
No. 1. 1½"-2½" diam. 2.40 16.00

Also in display cases for counter trade—page 5.

GIANT CANNAS

Strong Dormant Roots

***City of Portland.** Large, beautiful pink flower. Green foliage. Medium height.

***Red King Humbert.** Large light red flower. Bronze foliage. Tall.

***Richard Wallace.** Large solid yellow flower. Green foliage. Dwarf.

***The President.** Large bright red flower, green foliage. Dwarf.

***Wyoming.** Large, dark orange; orchid flowering. Bronze foliage. Medium height.

Yellow King Humbert. Large yellow flower variegated with red spots. Green foliage. Medium height.

Mixed Colors. Well balanced mixture of red and yellow flowering kinds.

100 1000
ALL ABOVE CANNAS. (Minimum order 50 roots) ...\$7.00 \$60.00
250 of a kind at 1000 rate.

*Color pictures available. Also available in poly bags, individually labeled at 3 cents each additional.

BEGONIAS, Tuberous Rooted**DOUBLE CAMELLIA-FLOWERED**

Invaluable for summer bloom in shady places. Enormous flowers, running 4" or more in size, are held well above the broad attractive foliage. Can also be used to force in pots for indoor bloom.

Minimum quantity, 6 of a kind at dozen rate; 25 of a kind at 100 rate.

Select strain of the best colors. Belgium grown.

Red	Pink	Orange	Yellow
Scarlet	Salmon	Copper	White
Or a mixture of above colors.			
Doz. 100			
2" and up diam. ....\$2.40 \$16.00			
1½"-2" diam. ....1.80 12.00			

GLOXINIAS

Arizona. Red, with white throat and border.

Blanche de Meru. Pinkish rose, white throat.

Crispa Meteor. Unusual frilled red.

Defiance. Scarlet.

Emperor Frederick. Scarlet, white border.

Emperor William. Deep blue, white edge.

Etoile de Feu. Carmine-red.

Fire King. Brilliant red.

Hollywood. Bluish purple. Large and early.

Kegheliani. Pure white, very large flowers.

Mont Blanc. Pure white.

Prince Albert. Deep pure blue.

Tigrina Hybrids (Pointille). Spotted and stained hybrids.

Tigrina Red. Spotted and stained red.

Violacea. Violet-blue.

Waterloo. Deep red.

Your Choice of Variety or a Mixture of All Colors

	Doz.	100
Top size, 2" diam. and up (min. 6 of a var.)	\$3.00	\$22.00
First size, 1½"-2" diam. (min. 6 of a var.)	2.40	16.00

Calla (Richardia)

Doz. 100

Alba Maculata. Small white Calla, with spotted leaves.

2" diam. and up.....\$2.40 \$16.00

1½"-2" diam.1.80 12.00

Elliottiana. Large yellow. 2"-2½" diam. 2.40 16.00

1¾"-2" diam.1.80 12.00

Ethel Roosevelt. Ivory-white. Excellent garden variety.

2½" diam. and up..... 3.00 20.00

2"-2½" diam..... 2.40 16.00

1½"-2" diam..... 1.80 12.00

Rehmanni Superba. Pink Calla. 2" and up diam..... 3.00 20.00

1½"-2" diam..... 2.20 15.00

Hyacinthus (Galtonia)

Candicans. Summer flowering Hyacinth. 100 1000

1¾"-2" diam.\$3.50 \$28.00

1½"-1¾" diam..... 3.00 24.00

1¼"-1½" diam..... 2.50 20.00

Ismene

Calathina (Peruvian Daffodil). White, sweet-scented flowers.

Amaryllis-like foliage. Doz. 100

2½" diam. and up.....\$3.50 \$25.00

2"-2½" diam..... 3.00 20.00

1¾"-2" diam..... 2.40 16.00

Oxalis

Deppei. Pink flowering. 100 1000

No. 1, 5/8" diam. and up\$1.50 \$10.00

No. 2, 1/2"-3/8" diam. 1.00 7.00

Lasiandra. Crimson. No. 1, 3/4"-1" diam..... 2.00 15.00

No. 2, 1/2"-3/4" diam..... 1.50 10.00

Tigridia

(Shell Flower of Mexico)

Doz. 100

A mixture of beautiful colors and shades.

First size\$1.00 \$6.00

Tuberose

Single Mexican. 4"-6" circumference\$7.00 \$65.00

3"-4" circumference 5.00 45.00

Double, Dwarf Pearl. 4"-6" circumference 7.00 65.00

3"-4" circumference 5.00 45.00

Zephyranthes

Doz. 100

Ajax (Zephyr Lily). Light yellow; blooms in August.....\$1.00 \$6.00

Minimum order \$5.00—3% discount for cash orders amounting to \$10.00 or more.

PERENNIALS

ALL ITEMS LISTED BELOW:

6 of a kind at dozen rate; 25 of a kind at 100 rate.

	Doz.	100
Artemisia (Sage Brush or Wormwood). Oct.-April delivery. A beautiful silver foliage plant, presenting a frosty appearance. Grows about 2 feet tall. Should be planted in full sun with the tips of the runners above ground level. The foliage makes an attractive background for arrangements of cut flowers.		
Silver King. Silver foliage. Field-grown clumps	\$1.80	\$12.00
Daisy (<i>Chrysanthemum Maximum</i>). Oct.-May delivery. Very easy to grow. These plants like a humus-rich soil, plenty of moisture, and should be lifted and divided every 2 or 3 years.		
Aglaya. A frilly type white Daisy. Bloom about 3½ in. across on an 18-in. stem. Good for cut-flower or garden display ..	3.00	20.00
Cobham's Gold. The world's first colored Shasta Daisy. Not as deep a yellow as its name might indicate, but rather a deep cream. It is vigorous and hardy, of upright growth and free flowering	4.50	30.00
Horace Read. (Plant Patent No. 465.) A vigorous, hardy grower. Prolific bloomer with large, white Aster-like flowers about 4 inches across. Attains a height of about 24 inches ...	5.00	30.00
The patented variety of plant offered in this list is being handled under license from patent owner.		
Improved Esther Read. Larger than Esther Read. Double white, about 4 inches across with long sturdy stems. Constant bloomer, vigorous and hardy	4.50	30.00
Mount Shasta. A fine, fully double white Daisy, 3 to 4-inch flowers on long sturdy stems, provide a fine cut flower over a long blooming period. A healthy and vigorous plant	1.80	12.00
Dicentra (Bleeding Heart). Sept. 20 to April 1st delivery. Plant in medium to rich soil, eyes about 1 inch below surface. Mulch in areas where severe frost is to be expected. Lift and divide every 3 or 4 years. Do best in shade.		
Eximia (Cut-Leaved Bleeding Heart). A fine border plant, growing about 10-12 inches tall, with pink flowers, and fine lacy foliage. Nearly continuous bloomer.		
First size, undivided clumps	2.20	15.00
Second size, undivided clumps	1.50	10.00
Spectabilis (Old-Fashioned Bleeding Heart). Graceful pink flowers, on long stems, grows 24 to 30 inches tall, and develops large clumps. Blooms in May.		
Large size, 5-8 eyes, undivided clumps	6.00	40.00
Liatris (Blazing Star or Gay Feather) A sturdy and very hardy plant which will thrive in almost any type of soil with reasonable drainage. Plant with the eyes about 1 to 2 inches below the surface. Lift and divide every 3 to 4 years.		
Pycnostachya. Tall rich purple. Early blooming	1.20	8.00
Pycnostachya Alba. White Gay Feather	2.20	15.00
Scariosa, September Glory. Heavier and bushier spike than Pycnostachya. September flowering	2.20	15.00
Scariosa, Silver Tip. Soft lavender with silver tip, same habits as September Glory, but earlier flowering	1.50	10.00

Tritoma (Red Hot Poker)

These plants produce fine cut flowers and bloom over a long period of time, which makes it an excellent garden perennial. They prefer a soil with good drainage and should be "hilled up" and well mulched over winter. Lift and divide about every 3 to 4 years. Plant with crown 1 to 2 inches below the surface.

	Doz.	100
Golden Stream. Bright pure yellow, very good for cutting ...	\$2.40	\$16.00
Goldmine. Soft amber tinted gold	1.80	12.00
Mayor De Vlugt. Pure yellow	2.40	16.00
Pfitzeri. Rich orange-scarlet, fine for cutting	1.80	12.00
Primrose Beauty. Delightful primrose-yellow	1.80	12.00
Robustus. Heavy spike; red top, pale yellow base	1.80	12.00
Skyrocket. Pale yellow with slight red top	2.40	16.00

SPECIAL TRITOMA TRIAL COLLECTION

A "get acquainted" offer of 6 each of 6 Tritoma varieties of our selection, properly labeled and carefully packed.

36 large field-grown plants for only\$5.00

Minimum order \$5.00—3% discount for cash orders amounting to \$10.00 or more.

HARDY PHLOX

The Most Popular Perennial

SPECIAL PHLOX DISPLAY CASE

Three large, undivided field-grown plants are wrapped in damp sphagnum and polyethylene. These are inserted in a cardboard container with beautiful full color wrapper illustrating the variety. Complete planting directions on each package.

These packaged Phlox are offered in a specially designed display case (as illustrated) of 36 packages per case—6 packages each of 6 different colors, your choice or our selection of the numbers as listed below illustration.



50c per
package
(3 plants)

A—one red	P1 Deep pink	P8 Bright red
one white	P2 Blue	P9 Lavender
one pink	P3 Pure white	P10 Purple
B—one purple	P4 Salmon-scarlet	P11 Rosy blue
one lavender	P5 Light pink	P12 Light red
one red	P6 Rose-red	P13 Blush-white
C—one red	P7 White, red eye	
one white		
one purple		

Complete case, ready for display, 36 packages (108 plants) for only \$18.00.

Refills available at 50c each (not less than 6 of a number, please.)

To retail at \$1.00 per package (3 plants).

Display card and window poster with each order.

Hardy Chrysanthemums

ASK FOR OUR SPECIAL QUOTATION ON FIELD-GROWN CLUMPS FOR EARLY SPRING DELIVERY

SPECIAL Chrysanthemum Collection

6 each of 6 selected varieties of our choice, correctly labeled and carefully packed. 36 nice strong field-grown clumps for only\$8.00

HEMEROCALLIS

In addition to the packaged Hemerocallis listed on page 5, we offer bare root field-grown plants of over 50 popular varieties.

If interested, please ask for our special offer.

You will be well pleased with either of these two special collections:

Six each of 10 varieties of our selection, properly labeled and carefully packed, for only\$12.00

Six each of 5 varieties of our selection for only 6.00

THE GLORIOUS BEGONIAS

Double Camellia Flowered



Size 9"x4"x1 3/4"

Greater gain in popularity has been made by these exquisite large Camellia-like Begonias than by any other flower.

Six different fascinating colors—one bulb each—are especially selected for this rich-looking beautifully illustrated gift box.

Each box is filled with granulated peat moss which will keep tubers in perfect saleable condition for weeks and weeks—to be added to soil at planting time.

To add to the appeal of your display an 11" by 9" full color display card with SIX Begonia flowers will be furnished with each order.

A These double quick sellers are put up with fancy TOP sized bulbs, over 2" diam.—6 Begonias per box—24 boxes per case, for only ..\$24.00
 One-half case for trial (12 boxes) for 12.50
 Sells easily and quickly for \$2.00 each.

B A LOWER PRICED UNIT TO RETAIL AT \$1.50 EACH:
 Six first size (1 1/2" to 2" diam.) bulbs per box, 24 boxes per case, for\$18.00
 One-half case (12 boxes) for only 9.50
 See page 7 for our listing of Begonias in separate colors.



BULBS and PLANTS

IN A WIDE SELECTION OF CHOICE VARIETIES

TERMS AND CONDITIONS OF SALE

Prices are all f.o.b. Benton Harbor, Michigan, or point of shipment. 3% discount for cash with order for \$10.00 or more; 2% ten days to customers of established credit; net thirty days. No charge for containers. Minimum order \$5.00.

Shipment will be made by express unless instructed to the contrary. If delivery by parcel post is desired, add 10% to order. Excess postage will be refunded. If amount should be insufficient, you will be billed for shortage and may remit after arrival of shipment.

We guarantee our bulbs and plants to be true-to-name, and cheerfully replace or refund for any that prove otherwise. If stock is not satisfactory when received, return same at once and your money will be promptly refunded. Owing to conditions beyond our control, we cannot be in any way responsible for the crop. Complaints cannot be entertained unless made within ten days after receipt of goods.

In case we are sold out of a variety or size, we shall supply nearest size or a variety equally as good or better **UNLESS YOU ADVISE OTHERWISE.**

Colored illustrations will be furnished upon request with bulbs ordered for counter trade.

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